

# Exploring RE Knowledge for Gamification: Can RE Achieve a High Score?

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**SUPERSEDE**

**Gamification is a trending tool for affective computing in professional tasks, including software engineering and requirements engineering tasks**

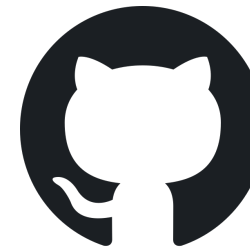
Git Awards

Top Javascript GitHub developers  
Canada

JavaScript Canada Submit

	Username	Country rank	Stars
	automatic	8	72848 ★
	tj	2	60942 ★
	developit	13	50698 ★
	adam-p	4	27652 ★
	tryghost	34	26852 ★

**Example  
GitHub**



<http://git-awards.com/users?country=united+states>

**“Poor game design is one of the key failings of many gamified applications today.”**



**“80% percent of current gamified applications will fail to meet business objectives...”**



## DMGame example

Home Dashboard SUPERSEDE Decision Making App Welcome, test\_game\_int test\_game\_int 4 Logout

Votes	Accomplishment Percentage	Position in voting	Status	Agreement Index	Total Points	
5	25 %	1	Not complete	1		
<b>+5pt</b>	<b>+2pt</b>	<b>+5pt</b>	<b>-20pt</b>	<b>+20pt</b>	<b>12</b>	

Filter by criteria:

Available actions		Finished actions	
Comparison Criteria	First Requirement	Select your vote	Second Requirement
Development effort	L'utente può visuali...	9 7 5 3 1 3 5 7 9 ● ● ● ● ● ● ● ● ●	In caso di problemi... <input type="button" value="Vote"/>
Development effort	Per meglio discrimi...	9 7 5 3 1 3 5 7 9 ● ● ● ● ● ● ● ● ●	In caso di problemi... <input type="button" value="Vote"/>
Development effort	Sarà possibile per l'...	9 7 5 3 1 3 5 7 9 ● ● ● ● ● ● ● ● ●	Per meglio discrimi... <input type="button" value="Vote"/>
Development effort	L'utente potrà sceg...	9 7 5 3 1 3 5 7 9 ● ● ● ● ● ● ● ● ●	Per meglio discrimi... <input type="button" value="Vote"/>
User value	L'utente potrà sceg...	9 7 5 3 1 3 5 7 9 ● ● ● ● ● ● ● ● ●	In caso di problemi... <input type="button" value="Vote"/>
User value	Per meglio discrimi...	9 7 5 3 1 3 5 7 9 ● ● ● ● ● ● ● ● ●	L'utente può visuali... <input type="button" value="Vote"/>

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## Existing approaches for gamification...

...make use of aspects from different disciplines, but have a strong focus on design

...ignore requirements knowledge (e.g., “emotional requirements”)

...lack requirements validation capabilities



**Need for structured process** for performing requirements elicitation and analysis that supports gamification design and consider requirements knowledge



But: **Effort** for inventing a new approach?!?!



You don't have to reinvent the wheel  
**RE provides processes, concepts, methods and tools that can support the gamification of software applications**



## Proposed Design Framework\*

<b>Phases (1-4)/Methods</b>	<b>1. Early exploration</b>	<b>2. Problem identification</b>	<b>3. Envisioning</b>	<b>4. Evaluation</b>
<b>UCD methods</b>	Contextual inquiries	Definition of personas and scenarios	Participative workshops to develop envisioning scenarios	Scenarios discussion with the stakeholders, meCUE
<b>Communication/ Integration tools</b>	Descriptive table (narrative)	Personas and scenarios	Narrative technological scenarios and storyboards	Narrative description, storyboards, meCUE questionnaire
	Actor-Action-Resource-Goal Analysis	Critical aspects identified thanks to personas and scenarios	Positive-negative contributions	Positive-negative contributions, means-ends analysis
<b>GO methods</b>	Domain knowledge, early actor modeling	Early requirements phase	Late requirement phase	System goals operationalization refinement

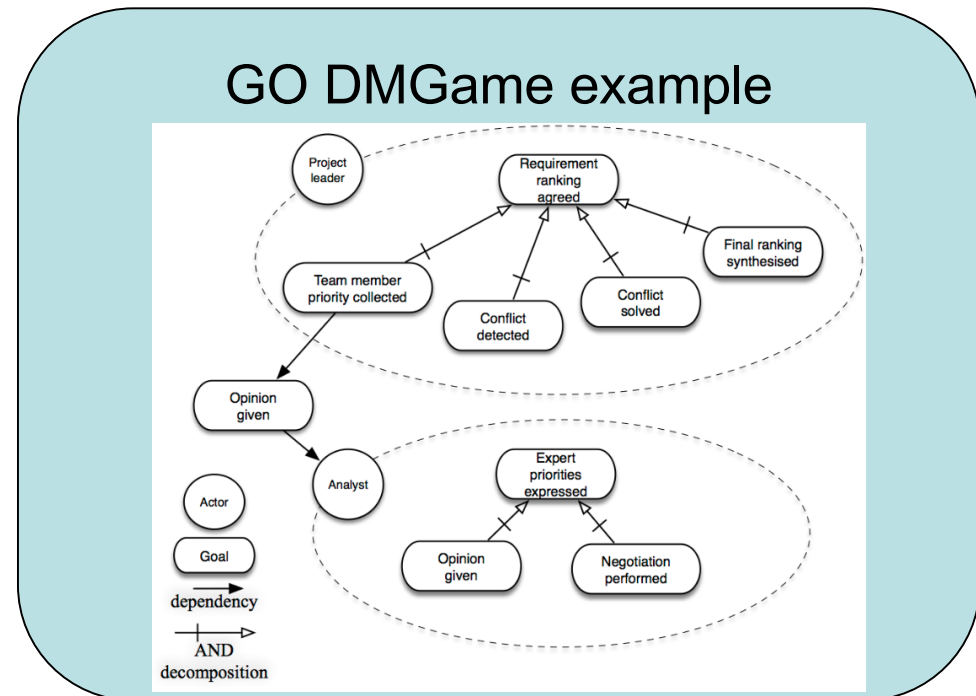
\*adapted from: [15] C. Leonardi, L. Sabatucci, A. Susi, and M. Zancanaro, "Ahab's Leg: Exploring the issues of communicating semi-formal requirements to the final users," CAISE 2010, pp. 455–469, 2010.

## Proposed Design Framework

### Phase 1: Early exploration

<b>Phases (1-4)/Methods</b>	<b>1. Early exploration</b>
<b>UCD methods</b>	Contextual inquiries
<b>Communication/Integration tools</b>	Descriptive table (narrative)
	Actor-Action-Resource-Goal Analysis
<b>GO methods</b>	Domain knowledge, early actor modeling

UCD allows to define the context through contextual inquiries techniques allowing to discover the actors, goals, tasks in the domain.



## Proposed Design Framework

### *Phase 2: Problem identification*

Phases (1-4)/Methods	2. Problem identification
UCD methods	Definition of personas and scenarios
Communication/ Integration tools	Personas and scenarios
	Critical aspects identified thanks to personas and scenarios
GO methods	Early requirements phase

UCD to highlight the main domain problems the actors face (“as-is”)

GO for representing the roles involved, their dependencies and the problems identified in the domain that can threaten the accomplishment of the goals.

#### DMGame example

“**boring nature** of the decision-making task might negatively influence to goal achievement”



## Proposed Design Framework

### Phase 3: Envisioning

<b>Phases (1-4)/Methods</b>	<b>3. Envisioning</b>
<b>UCD methods</b>	Participative workshops to develop envisioning scenarios
<b>Communication/Integration tools</b>	Narrative technological scenarios and storyboards
	Positive-negative contributions
<b>GO methods</b>	Late requirement phase

UCD to model and propose technological solutions (“to-be”) that can achieve the goals and resolve the problems identified

GO modeling of the “to-be” system with its goals, tasks and resources

#### DMGame example

A “**countdown timer**” in the DMGame might make the decision-making task more challenging and produce more positive emotions for the players.

## Proposed Design Framework

### Phase 4: Evaluation

<b>Phases (1-4)/Methods</b>	<b>4. Evaluation</b>
<b>UCD methods</b>	Scenarios discussion with the stakeholders, meCUE
<b>Communication/Integration tools</b>	Narrative description, storyboards, meCUE questionnaire
	Positive-negative contributions, means-ends analysis
<b>GO methods</b>	System goals operationalization refinement

UCD to evaluate the resulting set of requirements, and the envisaged gamified solution

Refinement of GO modeling of the “to-be” system with its goals, tasks and resources

#### DMGame example

Develop / Adapt questionnaire to test the **effect** of the countdown timer element on DM Game players' experience and behavior

## Conclusions and next steps

Existing approaches which allow for gamification mainly focus on design aspects and provide limited support for several issues which can be related to RE



We therefore recommend to use methods and tools available in RE to fill this gap as shown in the proposed design framework

Phases (1-4)/Methods	1. Early exploration	2. Problem identification	3. Envisioning	4. Evaluation
UCD methods	Contextual inquiries	Definition of personas and scenarios	Participative workshops to develop envisioning scenarios	Scenarios discussion with the stakeholders, meCUE
Communication/Integration tools	Descriptive table (narrative)	Personas and scenarios	Narrative technological scenarios and storyboards	Narrative description, storyboards, meCUE questionnaire
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GO methods	Domain knowledge, early actor modeling	Early requirements phase	Late requirement phase	System goals operationalization refinement

Application and refinement of the proposed framework in case studies needed